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## Statement of Standalone Unaudited Results for the Quarter and Year ended 31st March

Αl	RT	<u> </u>					₹Lac
		Particulars	Three months ended 31st Mar'12 (Unaudited)	Three months ended 31st Dec'11 (Unaudited)	Three months ended 31st Mar'11 (Unaudited)	Accounting year ended 31st Mar'12 (Unaudited)	Accounting Year ended 31st Mar'11 (Audited)
		INCOME FROM OPERATIONS					
I	a)	Net Sales/Income from operations (Net of excise duty)	19,036.48	21,977.65	17,620.66	79,390.96	75,781.48
	b)	Other Operating Income	260.88	284.99	189.40	927.77	692.26
		TOTAL INCOME FROM OPERATIONS (NET)	19,297.36	22,262.64	17,810.06	80,318.73	76,473.74
2		EXPENSES					
	a)	Cost of Material Consumed	6,275.12	5,286.18	5,141.34	19,428.55	17,738.60
	b)	Purchases of stock-in-trade	2,266.63	2,464.71	2,429.94	10,290.78	10,161.2
	c)	Changes in inventories of finished goods, work-in-progress and					
		stock-in-trade	(1,414.64)	529.92	(1,057.65)	(202.58)	(2,223.76
	d)	Employee benefits' expense	2,871.41	3,016.89	2,430.12	11,892.04	10,553.80
	e)	Depreciation and amortisation expense	791.67	672.40	707.09	2,828.81	2,721.7
	f)	Other expenses	6,006.52	7,286.79	6,515.03	26,165.93	24,104.04
		TOTAL EXPENSES	16,796.71	19,256.89	16,165.87	70,403.53	63,055.8
3		Profit/(Loss) from operations before other income, finance					
		costs and exceptional items (1-2)	2,500.65	3,005.75	1,644.19	9,915.20	13,417.9
ŀ		Other Income	161.90	288.97	252.57	939.47	796.2
5		Profit/(Loss) from ordinary activities before finance costs and					
		exceptional items (3+4)	2,662.55	3,294.72	1,896.76	10,854.67	14,214.1
;		Finance costs	75.41	120.07	51.06	329.85	194.8
,		Profit/(Loss) from ordinary activities after finance costs but					
		before exceptional items (5-6)	2,587.14	3,174.65	1,845.70	10,524.82	14,019.3
;		Exceptional Items		_	_	-	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
)		Profit/(Loss) from ordinary activities before tax (7-8)	2,587.14	3,174.65	1,845.70	10,524.82	14,019.3
0		Tax Expenses (Including Deferred tax )	265.97	728.00	341.00	2,281.00	3,148.00
1		Net profit from ordinary activities after tax ( 9 -10 )	2,321.17	2,446.65	1,504.70	8,243.82	10,871.3
2		Prior period Expenses / (Income)	1.40			1.40	1.3
3		Excess / ( Short ) provision for taxation pertaining to earlier years.	3.78	_	(20.21)	3.78	(20.21
14	1	Net profit from ordinary activities after tax and prior period			(==:-/		(
		items (11-12-13)	2,323.55	2,446.65	1,484.49	8,246.20	10,849.7
15		Extraordinary items ( net of tax expense)	_,020.00		-,		.0,0-1011
6	1	Net profit for the period (14-15)	2,323.55	2,446.65	1,484.49	8,246.20	10,849.7
17		Paid up Equity Share Capital ( Face Value Rs. 2 per share)	1,806.43	1,806.38	1,804.79	1,806.43	1,804.79
8	1	Reserves & Surplus excluding Revaluation Reserve as per balance	1,000.10	1,000.00	1,001.70	1,000.10	1,001.71
_		sheet of previous accounting year.					65,997.6
9		a) Basic Earnings per share-not annualised					00,007.10
		before & after extraordinary items - Rs.	2.57	2.71	1.65	9.13	12.03
		b) Diluted earnings per share after Employees Stock Options	2.07		1.00	0.10	12.0
		before & after extraordinary items - Rs.	2.56	2.70	1.64	9.09	11.9
-	РΔ	RT II	2.00	20		0.00	11.00
١.		RTICULARS OF SHAREHOLDING					
		Public Shareholding					
		Number of Shares	45,537,639	45,841,646	46,337,271	45,537,639	46,337,27
		Percentage of Shareholding	50.42%	50.76%	51.35%	50.42%	51.35%
,		Promoters and Promoters group shareholding	00.4270	00.7070	01.0070	00.4270	01.007
2		a) Pledged /Encumbered					
		- Number of Shares	Nil	Nil	Nil	Nil	N
		- Percentage of shares ( as a % of the total shareholding of	INII	INII	'\"	INII	IN .
		promoter and promoter group)	Nii	NII	NIII	NIII	N
			Nil	Nil	Nil	Nil	N
		•	KID	KI	NI:	NI:	N.I.
		the company )	Nil	Nil	Nil	Nil	N
		b) Non- encumbered	44 700 000	44 477 050	40,000,000	44 700 000	40.000.00
		- Number of Shares	44,783,863	44,477,356	43,902,229	44,783,863	43,902,229
		- Percentage of shares ( as a % of the total shareholding of	100 00%	100.00%	100.00%	100.00%	100.00%
						700 00%	

Particulars	Quarter Ended 31.03.2012
B. INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	NIL
Received during the quarter	4
Disposed off during the quarter	4
Remaining unresolved at the end of the quarter	NiL
Notes	

Percentage of shares ( as a % of the total share capital of

## Notes:

The above results have been subjected to Limited Review by the Statutory Auditors ,reviewed by the Audit Committee and taken on record by the Board of Directors of the Company in its meeting held on 12th May , 2012.

100.00%

49.58%

100.00%

49.24%

100.00%

48.65%

100.00%

49.58%

100.00%

48.65%

2 Segment Reporting: Primary Segment

the company)

The Company has only one segment i.e. 'Pharmaceuticals'.

Secondary Segment (By Geographical Segment)

promoter and promoter group)

econdary Segment (by Geographical Segment)						
	Three months	Three	Three months	Accounting	Accounting	
Net Sales and Operating Income	ended 31st	months ended	ended 31st	Year ended	Year ended	
	Mar 2012	31st Dec 2011	Mar 2011	31st Mar 2012	31st Mar 2011	
Within India	11,821.65	14,606.22	12819.89	55658.03	59908.07	
Outside India	7,475.71	7,656.42	4990.17	24660.70	16565.67	
Total	19,297.36	22,262.64	17810.06	80318.73	76473.74	

In view of the interwoven / intermix nature of the business and manufacturing facility, other segmental information is not ascertainable.

The above results include Exchange loss of Rs. 61.13 lacs during the quarter ended 31st March 2012 & exchange gain of Rs. 294.93 lacs for the year ended 31st March 2012. ( Previous Year : Exchange gain of Rs. 58.77 lacs for Quarter ended 31st March 2011 & exchange gain of Rs. 70.72 lacs for the year ended 31st March , 2011)

4 Standalone Unaudited Statement of Assets and Liabilities as on 31st , March 2012				
Particulars	Stand alone Unaudited			
Particulars	As on 31.03.2012	As on 31.03.2011		
A. EQUITY AND LIABILITIES:				
1. Shareholders ' funds				
(a) Share Capital	1,806.43	1,804.79		
(b) Reserves and Surplus	74,347.15	65,997.60		
Sub -total Shareholders' funds	76,153.58	67,802.39		
2. Share application money pending allotment	3.45	-		
3. Non-current liabilities				
(a) Long term borrowings	-	-		
(b) Deferred tax liabilities (Net)	3,847.43	3,781.43		
(c) Other long term liabilities	-	-		
(d) Long -term provisions	1,023.92	790.20		
Sub-total Non- current liabilities	4,871.35	4,571.63		
4. Current liabilities				
(a) Short term borrowings	4,836.11	3,118.83		
(b) Trade payables	13,317.24	10,691.63		
(c) Other current liabilities	2,886.40	2,268.88		
(d) Short-term provisions	176.37	3,112.56		
Sub-total Current liabilities	21,216.12	19,191.90		
TOTAL - EQUITY AND LIABILITIES B. ASSETS	102,244.50	91,565.92		
1. Non -current assets				
(a) Fixed assets	49,655.34	41,851.59		
(b) Non-current investments	9,161.93	7,885.47		
(c) Long -term loans and advances	2,599.50	1,624.97		
(d) Other non-current assets	2,399.30	1,024.37		
Sub total Non-current assets	61,416.77	51,362.03		
2. Current assets	01,110111	0.1,002.00		
(a) Current investments	-	_		
(b) Inventories	14,113.11	13,541.83		
(c) Trade receivables	18,482.47	18,394.23		
(d) Cash and cash Equivalents	2,570.18	3,173.00		
(e) Short- term loans and advances	5,219.02	4,795.35		
(f) Other current assets	442.95	299.48		
Sub-total Current assets	40,827.73	40,203.89		
TOTAL- ASSETS	102,244.50	91,565.92		

5 Previous years figures have been regrouped / reclassified wherever necessary.

Place: Mumbai Date: May 12, 2012

By Order of the Board For Unichem Laboratories Ltd.